

## NetworkD Success Story

### Kelly-Moore Paints



# Painting a Brighter IT Picture

Kelly-Moore is the largest employee-owned paint company. With 164 retail stores, three major manufacturing facilities, and approximately 2,000 employees, they enjoy a reputation as leaders and innovators in the paint industry. They are service-oriented, providing a broad selection of high quality paint and paint related products to painting contractors and do-it-yourself consumers.

Kelly-Moore began in 1946 as a single manufacturing facility and store in San Carlos, California and has grown into a nationally recognized brand. The expanding growth of the company has also brought with it a need to increase efficiencies in upgrading operating systems and distributing new software applications to corporate desktops.

Four years ago, Kelly-Moore was using manual labor to manage the corporate environment. When IT needed to move the entire organization to Windows XP, their journey of process standardization began.

Kelly-Moore initially chose a simple desktop management tool and deployed it to their infrastructure. After two years, hundreds of thousands in consulting, and countless IT man hours, the tool could only provide remote control; no asset inventory or OS deployment.

With a planned upgrade for Groupwise, Kelly-Moore's email application, the company needed a more robust tool to handle the job. Vojta Borovian, Corporate Desktop Manager, takes up the story: "Technical Operations staff began investigating several products and discovered that LANDesk® Management Suite could be used immediately and was chosen specifically for its single console and independence from Active Directory."

NetworkD, the number one global LANDesk® partner, was chosen by Kelly-Moore to deploy the Desktop Systems Management tool to the corporate infrastructure. "NetworkD effortlessly deployed LANDesk to 400 computers. The deployment was very short, everything went as scheduled. It just worked."

The Groupwise project was able to get underway. Using LANDesk, Kelly-Moore was able to run a hardware and software inventory of the entire organization. It took only five minutes to identify every system that required the upgrade. Previously, a tech would have had to physically visit each computer, a process that would have taken over 80 hours to complete.

#### Business Needs

- ◆ Maintain and service a recently introduced, organization-wide upgraded OS
- ◆ Reduce IT overhead and enable technical support team to concentrate on core competences

#### Solution

- ◆ NetworkD Deployment Services
- ◆ LANDesk® Enterprise Suite

#### Business Benefits

- ◆ Faster response to user problems
- ◆ Increased efficiencies in upgrading operating systems and distributing new software applications
- ◆ Improved software license monitoring
- ◆ Savings on travel time and costs
- ◆ Increased productivity of technical support team



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VOJTA BOROVIAN  
CORPORATE DESKTOP  
MANAGER  
KELLY-MOORE PAINTS

When asked about the contrast in working with NetworkD versus previous Desktop specialists, Vojta commented, “NetworkD delivered everything that was expected. I was able to budget and staff properly for the project.” Vojta also adds, “The NetworkD consultant was a perfect fit, he clicked right away.”

As a result of the success with NetworkD and LANDesk, the Kelly-Moore IT department is now able to focus on projects that deliver real cost savings to the business. Projects for software license monitoring and managing handhelds are underway.

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